

Patrons Lounge, 11.30am - 12.45pm

# Training & skills for impact

Susan Renoe (Chair)

Jenny Björkman Sandra Lapointe Adam Levine







Training & skills for impact

# Susan Renoe (Chair)

Executive Director, Center for Advancing Research Impact in Society (ARIS)







# Training and Skills for Impact



Susan Renoe, PhD

**Executive Director and** 

Assistant Vice Chancellor for Research, Extension & Engagement

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### Advancing Research Impact in Society

#### Training Flow Chart **ARIS** Training Initiatives Program to Expand Workshops and Institutional Capacity for Courses **RI Support** New RI Asynchronous Face-to-Face Webinars Infrastructure Professional **RI Professionals** Researchers Institutions **Societies**

### Resources

#### COSEE BI Wizard Home My Plans About this Site Updates Help

#### **Ocean Scientist Broader Impact Wizard**

Brought to you by COSEE Networked Ocean World



COSEE NOW created the **Broader Impact Wizard** to help you develop a broader impact statement that will satisfy NSF Criterion II and fulfill your interest in communicating your science. The quick and easy five-step process will produce an outline of important points to include in your BI statement and will help frame discussions with your BI partners.

For more information about the wizard and an introduction to constructing effective broader impact projects, please view the video.

After viewing the video, please choose one of the following:

#### > Login

Already have an account? Continue where you left off.

12

Sign In

> Create a new account

Create an account to save your work and retrieve it later.

#### > Or continue as a Guest

Preview the wizard as a guest user. You will not be able to save your responses without logging in first.

#### **Example Project Summary**

Interested in using the Broader Impact wizard, but not sure how it will help you think through your project?

View an Example Project Summary



This site was developed with the support of the National Science Foundation under Grant No. OCE-0730719. Any opinions, findings, and conclusions or recommendations expressed in this material are those of the authors and do not necessarily reflect the views of the National Science Foundation.



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#### Resources

Broader Impacts Guiding Principle for National Science Foundation Pr		AMER Broad Working Gr Contraction Contraction
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### https://www.researchinsociety.org/guiding-principles





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# Jenny Björkman

Director of Collaboration, Riksbankens Jubileumsfond, Sweden







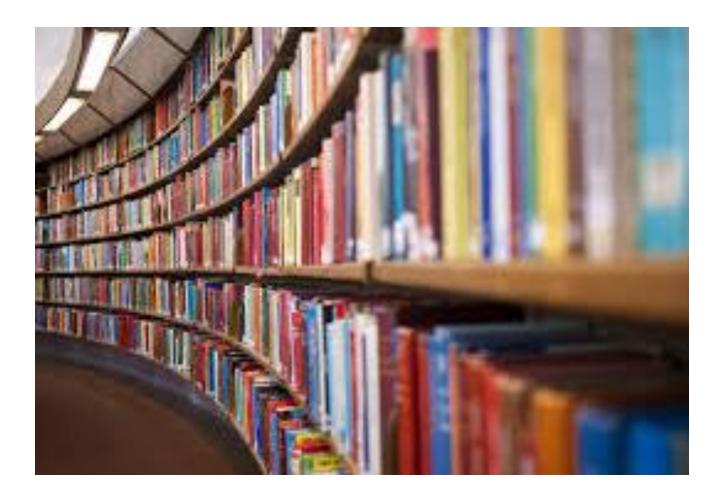
#### FRÄMJAR HUMANIORA OCH SAMHÄLLSVETENSKAP

# Training researcher for impact What can funders do?

Jenny Björkman, Director of Collabortion and Engagement, Riksbankens Jubileumsfond, Sweden

# Stiftelsen Riksbankens Jubileumsfond

- A Swedish foundation for humanities and social sciences
- 500 miljon kronor or 50 miljon euro yearly
- Research projects, programs, infrastructure, meetings, publications







## Program

- Flagship
- 3 program every year
- 3-5 million euros
- Research groups of 8-15
- Runs 5-8 years
- Problem or question in focus

# Goals

- Legible
- Available
- Public



RJ:S SKRIFTSERIE 6

KUNSKAPSINTEGRATION OCH INNOVATION I EN INTERNATIONALISERANDE EKONOMI

Slutrapport från ett forskningsprogram RED. HANS ANDERSSON & CHRISTIAN BERGGREN RJ:S SKRIFTSERIE 2

AVANCERAD ANDRASPRÅKSANVÄNDNING Slutrapport från ett forskningsprogram

RED. KENNETH HYLTENSTAM, INGE BARTNING & LARS FANT



#### DEMOKRATI BORTOM NATIONALSTATEN?

Slutrapport från ett forskningsprogram

# 15 booklets! 15 conferences!



### Success!

- 15 booklets since 2015
- 4 almost out of stock
- 2 used in education and among students
- 1 gift in annual meeting at government agencies
- Over 2000 persons have taken part in the 15 conferences



# Unwilling researchers

- Hard work to edit texts
- Researchers with no time to spend



# Fippant researcher

- Not attening meetings
- Not preparing
- Not answering questions



### Engagement

- Small interest in invitations and target groups
- Do not take help from their higher education institutions
- Do not understand the public



# What do funders do?



### Tack!

#### jenny.bjorkman@rj.se



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# Sandra Lapointe

Project Director, The Collaborative & Director of Associations, Federation of the Humanities and Social Sciences, Canada







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# Adam Levine President and Co-founder, Research4Impact





# How to be Helpful: Building Relationships for Social Impact



Cornell University



#### **Adam Seth Levine**

Associate Professor of Government, Cornell University

President & Co-Founder, research4impact

@adamsethlevine

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Welcome How It Works Impact Stories

# research 4 impact

We envision a world in which people with diverse forms of expertise seamlessly learn from each other, particularly those working to understand and solve complex social problems.

To that end, we offer three opportunities:

1) <u>matchmaking</u> that creates powerful new working relationships between social scientists and practitioners

2) <u>interactive workshops</u> that teach others how to build powerful new relationships themselves



- Matchmaking since 2018: Actively building new working relationships between researchers and practitioners
- <u>Research publications since 2018</u>: Sharing what we're learning about why and how to connect researchers and practitioners
- <u>Workshops since 2019</u>: Teaching others how to build powerful new working relationships



# research 4 impact 2019 Workshops





# How to be Helpful

- Research findings often don't speak for themselves
  - Conversations between researchers and practitioners vital for impact
  - Key Q: How do you build <u>voluntary working</u> <u>relationships</u> with <u>diverse</u> others?



### How do you build <u>voluntary working relationships</u> with <u>diverse</u> others?

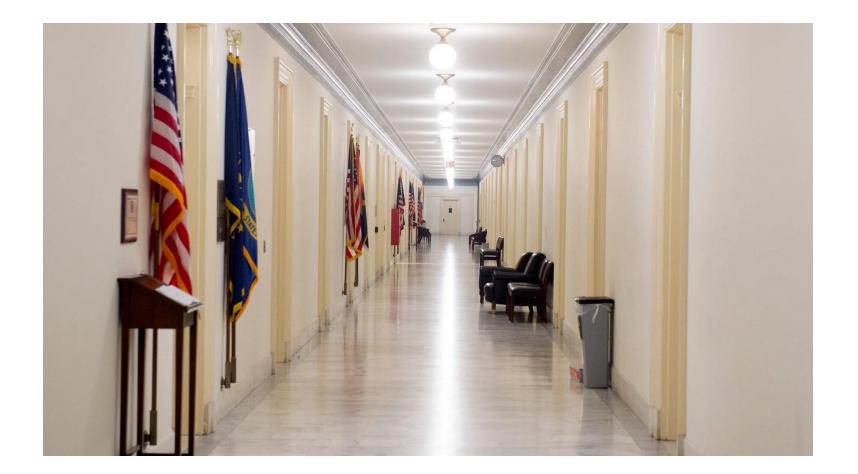
<u>Diverse working relationships</u>: Possibility for great innovation and creative new ideas, yet key concern is self-censorship

# Self-Censorship

- Common threat: people not feeling comfortable sharing what they know and their concerns
- Why?
  - Not wanting to contradict broad agreement in a group
  - More cognitively demanding
  - Power dynamics
  - Internalized status-based stereotypes (i.e. feeling less knowledgeable/doubting oneself)



### Example: training citizen lobbyists...



## How to be Helpful





# How to be Helpful

- Effectively share your expertise
  - Be a good communicator
- Encourage others to share their expertise
  - Be a good relational partner
- Encourage others to be helpful
  - Be a good facilitator

# "Effectively Share Your Expertise" Example: Provide reasons

<u>Not this:</u> "We need someone to come to the meeting with Smith's staff this coming Monday. Would you do it?"

 <u>This:</u> "We need someone to come to the meeting with Smith's staff this coming Monday. In-person meetings like this are really important because it's the most effective way to build relationships. Would you do it?"

# "Encourage Others to Share Their Expertise" Example: Legitimation Rhetoric

 <u>Not this</u>: "Would you be willing to go with Sue to the meeting about climate on Monday? This meeting is important because..."

<u>This</u>: "Would you be willing to go with Sue to the meeting about climate on Monday? I understand you're new to all this and may not feel 100% comfortable talking about climate issues. That's totally understandable and everyone feels that way when they first do it, but it's important because..."

# "Encourage Others to Be Helpful" Example: Role Assignment

- <u>Not this</u>: "Adam and Sue, I'm happy to introduce you. Sue is a environmental science professor at Univ of Florida. Adam is a local resident who just joined Healthy Climate."
- <u>This</u>: "Adam and Sue, I'm happy to introduce you. Adam, Sue is a environmental science professor and has some key research on how climate change will affect shoreline communities like yours in Florida. Some of her new findings will be helpful for contextualizing your experiences. Sue, Adam is a local resident who just joined Healthy Climate and has been living in a community along the coast for 20 years. He knows the neighborhood really well and wants to provide needed first-hand knowledge of the effects they've seen along the shoreline."

# Other key topics...

 How status-based stereotypes matter influence whether people recognize others' expertise, and how to minimize their influence

- How to make a relationship-building mindset habitual

# How to be Helpful: Building Relationships for Social Impact



Cornell University



#### **Adam Seth Levine**

Associate Professor of Government, Cornell University

President & Co-Founder, research4impact

@adamsethlevine



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### Panel discussion and Q&A

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Executive Director, Center for Advancing Research Impact in Society (ARIS)

Engagement should be personal and meaningful









#### 12.45-1.45pm Lunch

1.45-3.30pm Plenary closing

Mitsitam Cafe

Rasmuson Theater



